Port Manatee



<u>Top Mexican Imports to Port Manatee/Value/Trend 2021 to 2022</u>

- Refrigerators, Freezers/ \$82 M/Up 21%
- Washing & drying machines/\$91 M/ up 30%
- Produce/ \$61 M/ up 13.9%
- Orange Juice, concentrated/\$27M/up 42%

Top Mexican Exports from Port Manatee

- Wood Pulp (Transhipped from Brazil/\$41 M/ up 50%)
- Scrap Paper/\$31 M/ up 313%
- Machinery parts/\$4.3 M/NA
- Motor vehicle parts/\$246K/up 34%

New Developments

- Added two Gottwald Mobile Container Cranes April 2022, 4 Mobile Container Cranes total
- Added nine acres to the container yard in 4Q 21, with plans to add five additional acres in 4Q 22
- In discussions with CSX to develop a 10acre Intermodal Rail Terminal on the port property by 3Q 23
- In discussions with warehouse developer to build a cross-dock facility in support of the Intermodal Rail Terminal by 1Q 24