

TRADE MISSION

Florida Ports

ADMINISTRACIÓN DEL SISTEMA PORTUARIO NACIONAL TUXPAN

Ing. Andrés Darío Castellanos Ortiz
Commercial Manager



MARINA
SECRETARÍA DE MARINA



CGPMM
COORDINACIÓN GENERAL
DE PUERTOS Y MARINA MERCANTE



2022 *Ricardo Flores*
Año de Magón
PRECURSOR DE LA REVOLUCIÓN MEXICANA

LOCATION & HINTERLAND

The Port of Tuxpan is the closest Commercial Port to the central region of the Country, with two mayor highways supporting the strategic competitiveness: The ARCO NORTE & MEXICO-TUXPAN Highways.

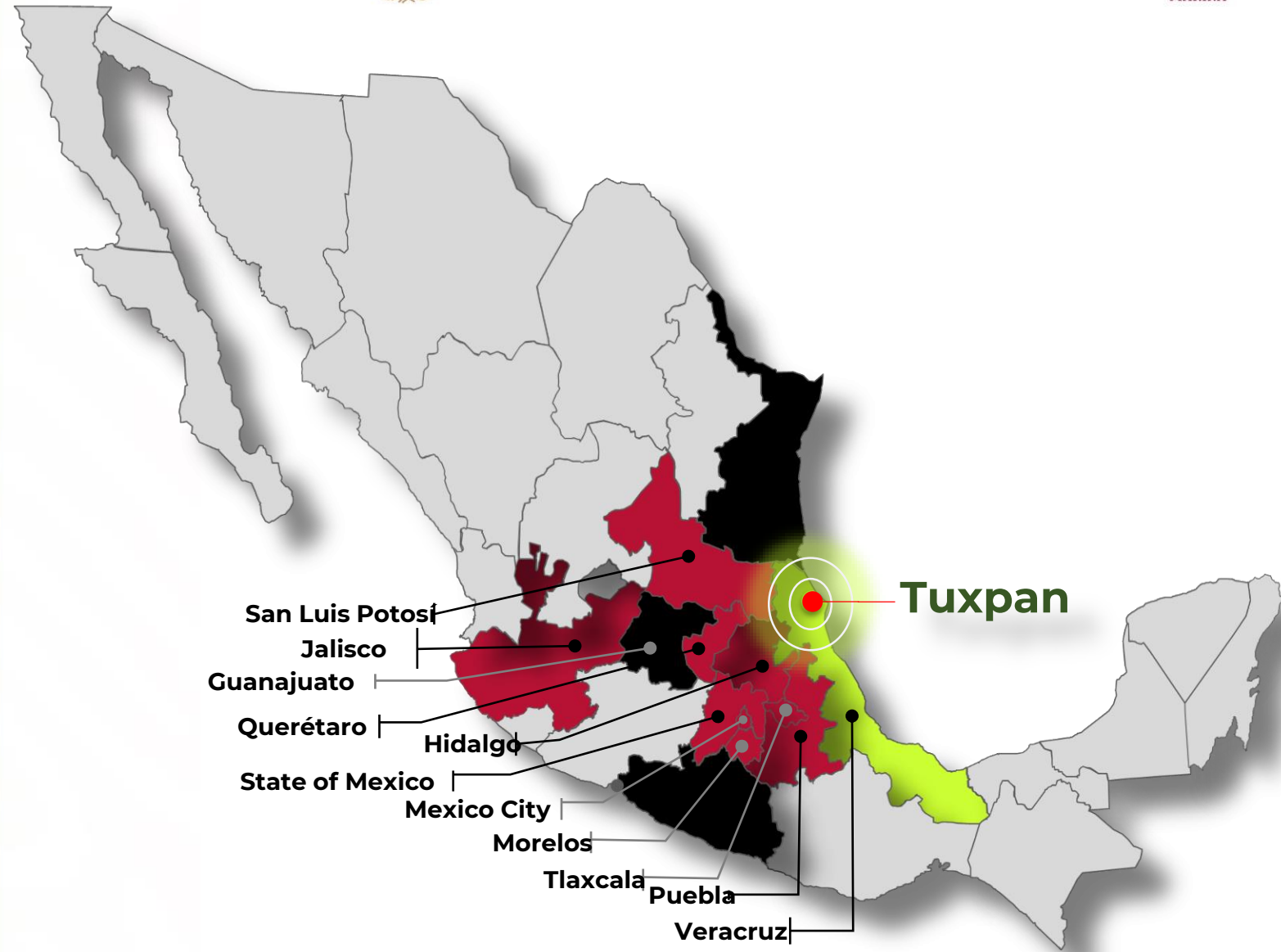
Tuxpan is a multipurpose port, specialized in the midstream sector of the oil industry, agricultural bulk, chemical fluids, general cargo, mineral bulk, container cargo, loading and discharging of vehicles, that also provide logistical support for the offshore petroleum industry.



GOBIERNO DE
MÉXICO

MARINA
SECRETARÍA DE MARINA

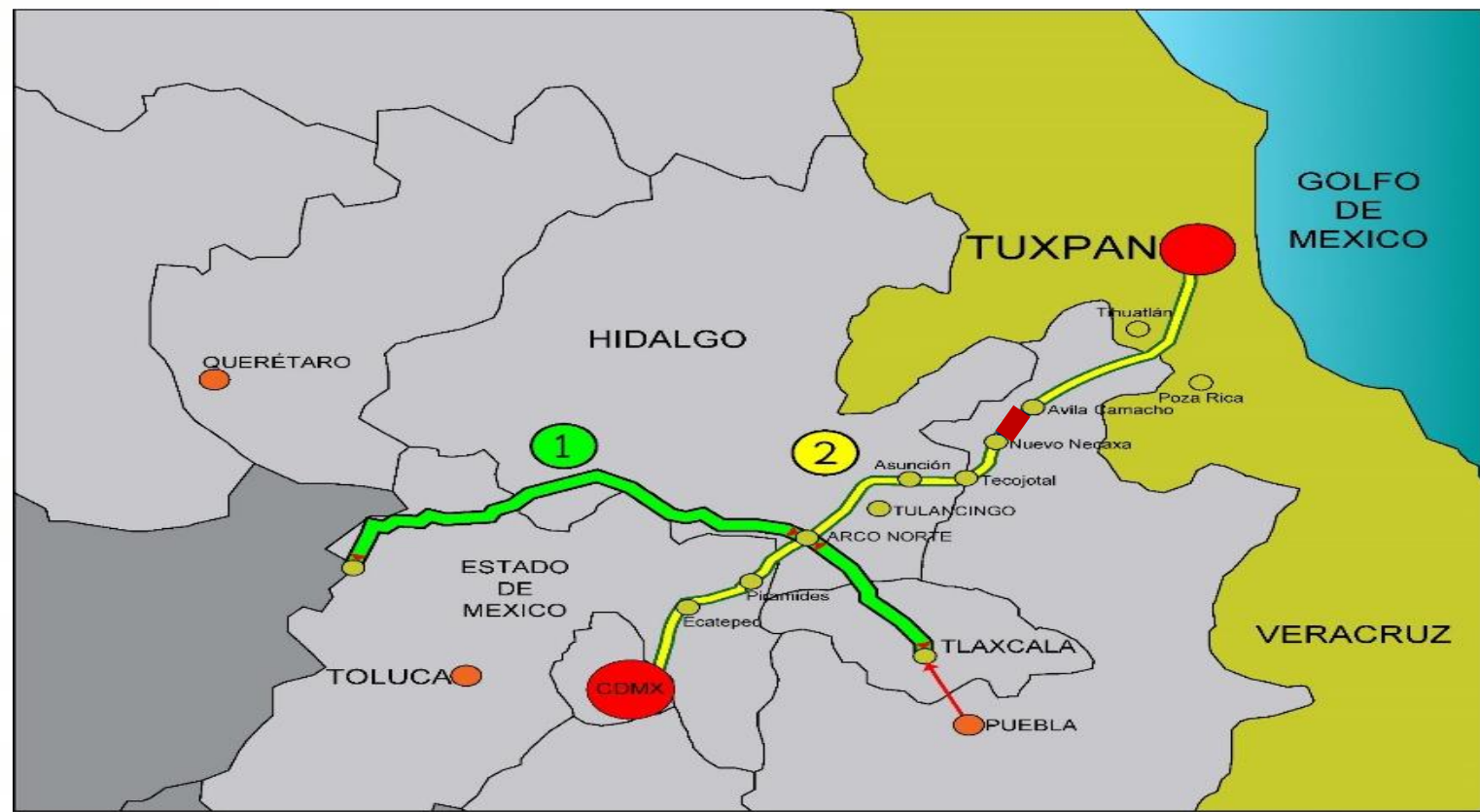
PUERTOS
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HINTERLAND – DISTANCE / TIME

HIDALGO		TLAXCALA		CDMX		STATE OF MEXICO		PUEBLA	
226 km	2:10 hr	265 km	2:33 hr	281 km	3:11 hr	389 km	3:53 hr	361 Km	4:07 hr
QUERÉTARO		MORELOS		GUANAJUATO		SAN LUIS POTISÍ		AGUASCALIENTES	
443 Km	4:10 hr	392 km	4:24 hr	591 km	5:45 hr	638 km	6:04 hr	737 km	6:54 hr

FORELAND

The Port's influence area abroad extends to the United States, Canada, Brazil, Netherlands, Bahamas, Italy, amongst others. Fuels come primarily from USA, Netherlands, Bahamas and Belgium.



STRATEGIC TERMINALS

1	 Platforms and metalmechanic repair	5	 Offshore Support
2	 Chemicals, alcohols, Other fluids	6	 General Cargo, Bulk cargo agricultural oil cargo and other fluids
3	 General Maritime Services	7	 General Cargo, Bulk cargo agricultural and mineral, Oil cargo and Other fluids
4	 Platforms and metalworking repair	8	 Chemicals, alcohols, Other fluids
		9	 Bulk cargo agricultural



10	 Chemical products	14	 Platforms and metalmechanic repair
11	 Bulk cargo agricultural	15	 Oil Cargo and gasoline
12	 Bulk cargo mineral, Oil cargo	16	 Containerized cargo, General Cargo, Bulk Cargo Mineral, Oil Cargo and Other fluids
13	 LP Gas	17	 LP Gas

STRATEGIC TERMINALS

TUXPAN PORT TERMINAL is a Public Terminal, specialized in the container cargo, general cargo, loading and discharging of vehicles, fuel storage and distribution.

Containers.

First automated yard in México.

- Dynamic Capacity: 710,000 TEU's
- 53-foot containers integrated into his operations
- 4 STS Super Post-Panamax cranes
- ISPS and CTPAT II Certified

General Cargo.

- Roofed storage area
- Forklifts of up to 30 tons

Vehicles.

- Dynamic Capacity: 204,000 units
- RoRo and PCC vessels are handled

Fuel storage and distribution.

- Storage Capacity: 2.2 Million Barrels

- o 33 hectares for operations (1st phase).
- o 556-meter waterfront.
- o 13.1-meter draft.



MAIN CARGO OF THE PORT

Import: 90 %

Export: 2 %

Cabotage: 9%

Products		Origin	Destination
Gasoline	Import	Bahamas	Mexico City (CDMX)
		Belgium	
		USA	
		Netherlands	
Diesel	Import	Netherlands Antilles	Mexico City (CDMX)
		USA	Mexico City (CDMX) State of México Puebla
M.T.B.E. (Methyl Tertiary-Butyl Ether)	Import	Netherlands	Mexico City (CDMX)
		USA	
Jet fuel	Import	USA	Mexico City (CDMX)
Bulk cargo agricultural	Import	USA	Mexico City (CDMX)
			Veracruz
			Querétaro
		Canada	Mexico City (CDMX)
			Veracruz
		Brazil	Mexico City (CDMX)
Fertilizers	Import	USA	Mexico City (CDMX)
		Finland	Veracruz
Petroleum coke	Import	USA	Mexico City (CDMX)

Products		Origin	Destination
Containers	Import	USA	Veracruz
	Export	Veracruz	USA
Citrus juice	Export	Veracruz	USA
Chemicals and alcohols	Import	USA	Mexico City (CDMX)
			State of México
			Guanajuato
			Morelos
			Nuevo León
			San Luis Potosí
			Tamaulipas
			Veracruz
		Brazil	Mexico City (CDMX)
			Jalisco
		Colombia	Mexico City (CDMX)
		Guatemala	
		Trinidad & Tobago	
Steel	Import	Italia	Veracruz
		Bulgaria	
		Vietnam	
LP gas (Liquefied petroleum gas)	Import	USA	Mexico City (CDMX)
		Guatemala	
Vehicles	Export	Coahuila	Israel
		San Luis Potosí	

MAIN SHIPPING LANES USA - TUXPAN

SHIPPING AGENCY	SHIPPING LINE	ORIGIN	DESTINATION	TYPE OF CARGO
NAVECOPA, S. DE R.L. DE C.V.	A/S DAMPSKIBSSELSKABET TORM	HOUSTON, U.S.A.	HOUSTON, U.S.A.	OIL
	COLUMBIA SHIPMANAGEMENT LTD	HOUSTON, U.S.A.	TAMPICO, MÉXICO	OIL
JESÚS DOMÍNGUEZ HERNÁNDEZ	A/S DAMPSKIBSSELSKABET TORM	HOUSTON, U.S.A.	HOUSTON, U.S.A.	OIL
REPRESENTACIONES MARÍTIMAS, S.A. DE C.V.	ACE QUANTUM CHEMICAL TANKERS.	TEXAS, U.S.A.	HOUSTON, U.S.A.	FLUIDS
	BUNGE, S.A.	NEW ORLEANS, U.S.A.	NEW ORLEANS, U.S.A.	AGRICULTURAL GRAIN
	CLEARLAKE SHIPPING PTE LTD.	HOUSTON, U.S.A.	HOUSTON, U.S.A.	OIL
REPRESENTACIONES TRANSPACIFICAS, S.A. DE C.V.	CLIPPER STEEL SERVICE B/V	HOUSTON, U.S.A.	HOUSTON, U.S.A.	OIL
ISS MARINE SERVICES MÉXICO, S.A. DE C.V.	DIAMOND ANGLO SHIP MANAGEMENT	BEAUMONT, U.S.A.	BEAUMONT, U.S.A.	OIL
JINAMAR DE TUXPAN, S.A. DE C.V.	DAMPSKIBSSELSKABET NORDEN A/S	NEW ORLEANS, U.S.A.	NEW ORLEANS, U.S.A.	AGRICULTURAL GRAIN
MERITUS HOLDINGS, S.A. DE C.V.	COSCO SHIPPING ENERGY TRANSPORTATION CO., LTD.	HOUSTON, U.S.A.	VERACRUZ, MÉXICO	OIL
	MAERSK TANKERS MR K/S	BEAUMONT, U.S.A.	TAMPICO, MÉXICO	OIL
	NIETO TRADING, B.V.	FREEPORT, U.S.A.	FREEPORT, U.S.A.	GAS LP
	NIETO TRADING, B.V.	HOUSTON, U.S.A.	HOUSTON, U.S.A.	GAS LP
AGENCIA MARÍTIMA DE TUXPAN, S.A. DE C.V.	CLEARLAKE SHIPPING PTE LTD.	PORT ALLEN, U.S.A.	PORT ALLEN, U.S.A.	ASPHALT
	NORTHERN MARINE MANAGEMENT USA LLC.	HOUSTON, U.S.A.	OMOA, HONDURAS	GAS LP
EMPREMAD TRADING, S.A. DE C.V.	WORLD DIRECT SHIPPING LLC	PORT MANATEE, U.S.A.	PORT MANATEE, U.S.A.	CONTAINER CARGO
TAJIN CONSIGNACIONES, S.A. DE C.V.	ULTRABULK S.A.	HOUSTON, U.S.A.	HOUSTON, U.S.A.	MINERAL GRAIN
AGENCIA CONSIGNATARIA DEL GOLFO, S.A. DE C.V.	STOLT TANKERS B.V.	VERACRUZ, MÉXICO	HOUSTON, U.S.A.	FLUIDS
AGENCIA MARÍTIMA MARINA, S.A. DE C.V.	PMI TRADING LIMITED	BEAUMONT, U.S.A.	VERACRUZ, MÉXICO	OIL
ADMINISTRADORA MARÍTIMA TMM, S.A.P.I. DE C.V.	TRANSPORTACIÓN MARÍTIMA MEXICANA, S.A. DE C.V.	HOUSTON, U.S.A.	VERACRUZ, MÉXICO	FLUIDS

The Shipping Lines with USA are operating by service “Port to Port” with a weekly frequency for Container Cargo and monthly frequency for the other cargos.



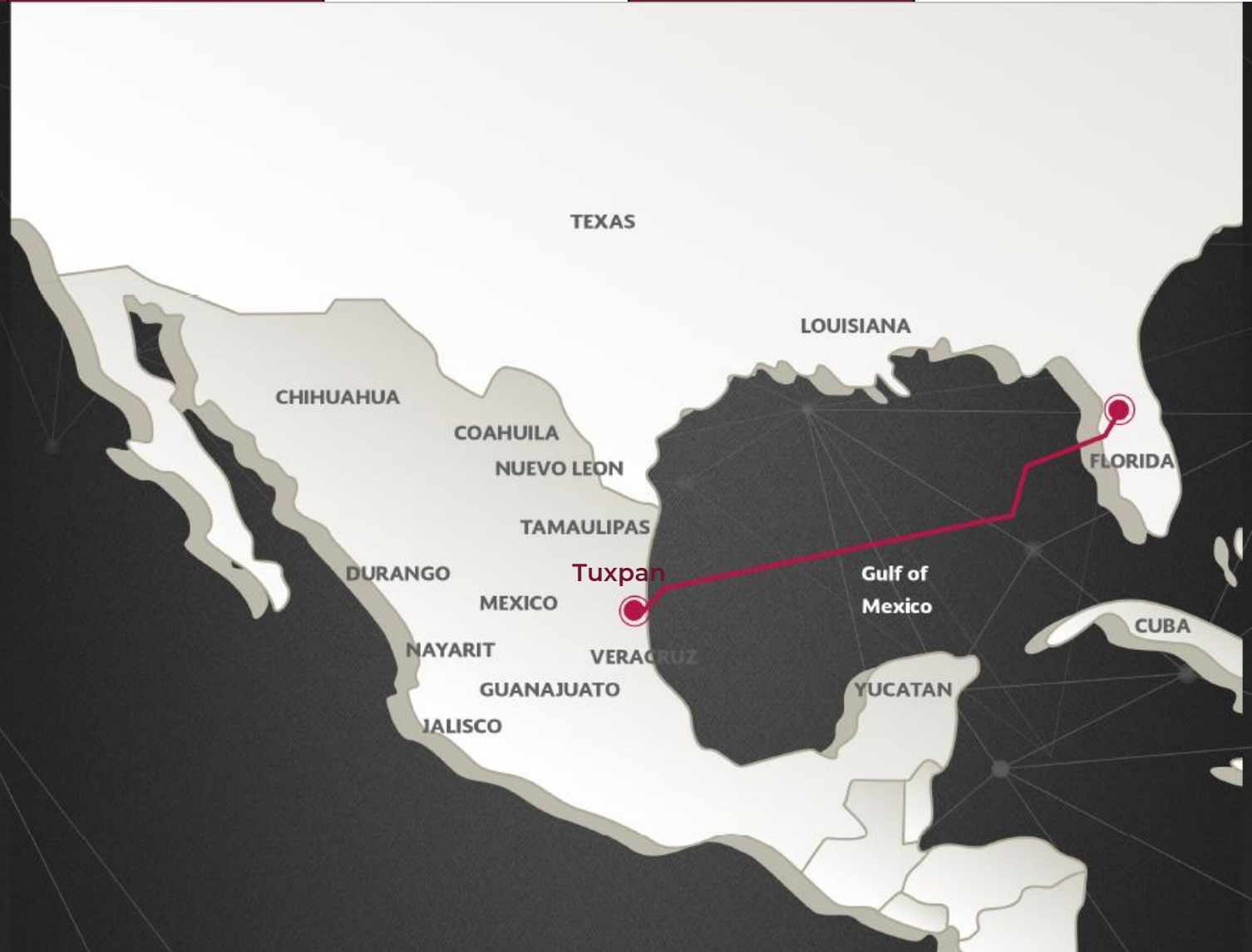
BUSINESS OPORTUNITIES

Distance

971 Km

Travel Duration

1 day 20 hours



Cargo type

Main Cargo from Tuxpan

Container and general cargo, agricultural bulk, mineral bulk and fluids.

Citrus juice: Orange, mandarine, lemon and its variants.

Tropical fruits: Persian lemon, banana, tangerine, pineapple, mango, papaya and coco.

Regional Products: Coffee, vanilla, honey and orange peel oil.

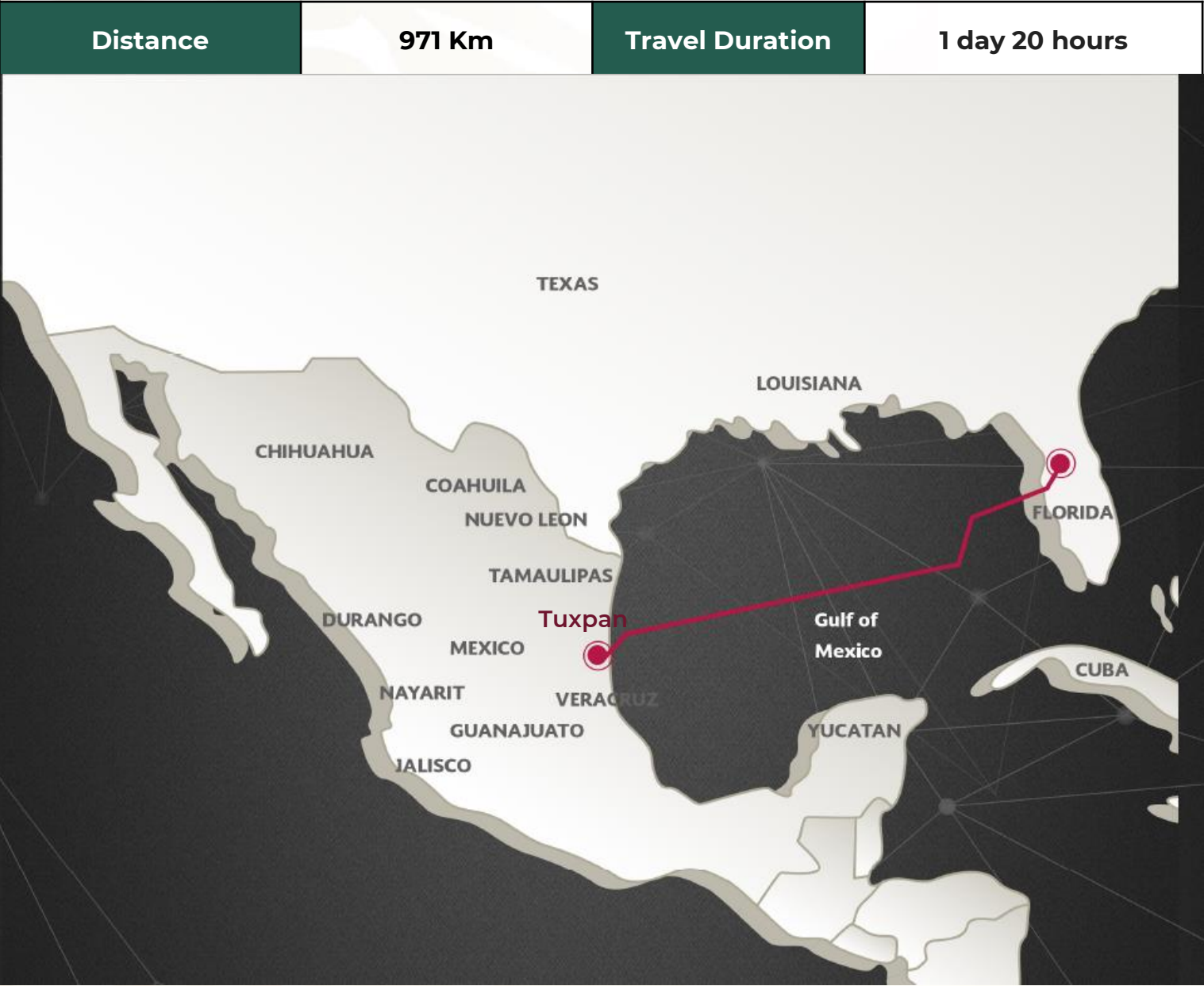
Hinterland Products:

Vehicle parts (cables, harnesses, accessories for interiors, seats and engines), cement, granite rock, steel products, vehicles and home appliances.

Higliths

- Veracruz concentrates 50.4% of the national orange production; \$54.9, grapefruit; 46.9%, of mandarin, and 26.2 percent, of lemon, for which it has been consolidated as the most important entity in the country in the production of citrus fruits.
- Since 2019, Mexico has ranked fourth among the largest exporters of vehicles to the rest of the world.
- Imports to Florida from Mexico represented, at the end of 2021, a total of \$7,738,000,000 USD, being the second most important in this area, mainly manufacturing, transportation supplies and vehicle engines.

BUSINESS OPORTUNITIES



Cargo type	Main Cargo from Florida
Container and general cargo, agricultural bulk, mineral bulk and fluids.	Principal Products: Paper products, chemical products, motor vehicles and aircraft parts.
Higliths	
Exports from Florida to Mexico represented, at the end of 2021, a total of \$3,318,000,000 USD. This country is the second most important in this area, mainly of the following products: aircraft parts, transport equipment and supplies, and machinery, the ones with the highest added value.	



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PORTUARIO NACIONAL
MARINA

Thanks!

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Administración del Sistema Portuario Nacional Tuxpan

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